

1        **Technical Efficiency of Tomato Production in Kamyaran County with an**  
2        **Emphasis on Integrated Land Management Strategies**

3        Farideh Namdari Sarkeshmiri<sup>1</sup>, Hamed Ghaderzadeh<sup>1\*</sup>, and Parisa Alizadeh<sup>1</sup>

4        **ABSTRACT**

5        **Low production efficiency and land fragmentation are two of the most pressing challenges**  
6        **facing the agricultural sector in Iran. Given the importance of tomato production and Iran’s**  
7        **role in this crop, this study evaluates the technical efficiency of tomato farmers in Kamyaran**  
8        **County, Kurdistan Province, with an emphasis on integrated land management. Data were**  
9        **collected from 200 tomato farmers during the 2023–2024 agricultural year using simple**  
10        **random sampling. A Cobb–Douglas stochastic frontier production function was employed to**  
11        **estimate technical efficiency. The results indicate that labor, number of irrigation events, and**  
12        **cultivated area had positive and significant effects, whereas the use of chemical fungicides**  
13        **had a negative and significant effect on tomato production and technical efficiency. The**  
14        **number of cultivated plots, as an indicator of land fragmentation, had a negative and**  
15        **significant effect on tomato production, reflecting higher management costs and reduced**  
16        **input-use efficiency in fragmented farms. Although the effects of cultivated area and number**  
17        **of plots in the technical efficiency function were not statistically significant, their coefficient**  
18        **signs were consistent with theoretical expectations and the production function results. The**  
19        **analysis of technical efficiency distribution shows that average technical efficiency in large-**  
20        **sized farms is considerably higher than in medium and small farms. Farmers’ age had a**  
21        **negative effect, while farming experience had a positive and significant impact on technical**  
22        **efficiency. Based on the results, to enhance technical efficiency, optimal input management**  
23        **through targeted training, implementation of land consolidation policies, participatory**  
24        **agriculture, and improvement of farm management structures are**  
25        **recommended.**

26        **Keywords:** Land consolidation, Land fragmentation, Stochastic frontier analysis, Technical  
27        efficiency, Tomato production.  
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<sup>1</sup> Department of Agricultural Economics, Faculty of Agriculture, University of Kurdistan, Sanandaj, Islamic Republic of Iran.

\*Corresponding author; e-mail: hamedar2002@uok.ac.ir

29        **INTRODUCTION**

30        The agricultural sector as one of the four main sectors of the Iranian economy plays an important  
31        role in food security and economic development (Zoghipour et al., 2023). According to World  
32        Bank (2024), the value added of the agricultural sector accounts for approximately 10.8 percent of  
33        Iran's GDP. This share is particularly significant given that, in 2023, 14.31 percent of the country's  
34        labor force was directly engaged in agricultural activities. The importance of this sector becomes  
35        more evident when considering that farming is the main activity of 23 percent of the Iranian  
36        population living in rural areas (Farajzadeh et al., 2024). However, low levels of production and  
37        efficiency are among the main obstacles to development in this sector. The growing population,  
38        limited inputs and production resources, and inefficient utilization of production factors have not  
39        only challenged production growth, but have also created a significant gap between actual  
40        production and optimal production potential (Akinbola et al., 2023). These challenges highlight  
41        the critical need to identify and address the factors affecting production and efficiency. One of the  
42        key factors influencing production and efficiency, which is also considered as the most significant  
43        issues and challenges for agricultural development, are the fragmentation and small size of  
44        agricultural land.

45        Land fragmentation refers to the existence of several non-connected agricultural plots cultivated  
46        by a farmer at different geographical distances. This phenomenon, along with the small size of the  
47        farm, creates serious structural barriers to mechanization, optimal input management, and  
48        achieving economies of scale (Oyebanjo, 2023). In such circumstances, the farmer has to spend  
49        more time and labor on moving between plots, which not only leads to labor waste, but also  
50        significantly increases production and transportation costs, and consequently, reduces technical  
51        efficiency (Wang et al., 2021). This challenge is also very severe in Iran; according to the Food  
52        and Agriculture Organization (FAO), the per capita agricultural land area (including arable,  
53        orchard, and pasture lands) in Iran has decreased by 80 percent during 1961-2020 (FAOSTAT,  
54        2020). This long-term trend has not only led to the proliferation of smallholdings, but also has  
55        been accompanied by the phenomenon of land fragmentation in many areas, especially in  
56        mountainous areas such as the rural areas of Kurdistan Province. In such conditions, scalable  
57        agriculture and the use of modern technologies face serious structural limitations.

58        Kurdistan Province, as one of the important agricultural production regions in western Iran, has  
59        always faced challenges such as low resource productivity, high production costs, and limited share

60 of producers in the added value of production. According to the agricultural statistics of the  
61 Kurdistan agricultural Jihad organization in 2022, the total cultivated area of the province was  
62 approximately 853,921 hectares, with 84 percent being rain-fed and 16 percent irrigated. Despite  
63 this potential, the agricultural sector in the province has not been able to experience development  
64 compared to other more prosperous provinces, which could be due to low total factor productivity,  
65 including land, labor, water, and other production inputs. Among these, tomato, as one of the  
66 important crops in Kurdistan Province, is highly sensitive to production efficiency due to its  
67 intensive requirements for water, labor, and chemical inputs. A significant portion of it is grown in  
68 Kamyaran County; According to the agricultural statistics of the Kurdistan agricultural Jihad  
69 organization, in 2022, about 704.9 hectares of the total cultivated area in Kamyaran County were  
70 dedicated to tomato cultivation, producing 37,552 tons of tomatoes. Like other agricultural  
71 products in the province, the problem of land fragmentation and small farm sizes has also affected  
72 tomato cultivation. This inappropriate land structure can affect the production and technical  
73 efficiency of this product by increasing costs and limiting the adoption of new technologies.  
74 Therefore, evaluating the technical efficiency of tomato production in Kamyaran County and  
75 identifying the factors affecting it is essential to improve productivity and enhance the performance  
76 of the agricultural sector in the region.

77 Several international studies have examined the factors affecting technical efficiency in the  
78 agricultural sector, mainly focusing on two key dimensions: farm size and land fragmentation.  
79 Regarding farm size, there are two opposing views. On the one hand, some studies in South Asia,  
80 such as Kumar and Moharaj (2023), have reported an inverse relationship between farm size and  
81 productivity in rice cultivation in India, arguing that smallholder farmers are more efficient due to  
82 closer supervision and greater use of family labor. Also, In the study by Mwangi et al. (2020) that  
83 measured tomato efficiency in Kenya, land size had a significant negative effect on efficiency. In  
84 contrast, other studies including Cheruiyot and Sang (2020) in Kenya, Ngango and Hong (2022)  
85 in Rwanda, Ji et al., (2023) in the United States and Kusz and Kusz (2024) in the European Union  
86 have shown a positive or nonlinear relationship between farm size and efficiency, with medium-  
87 sized or larger farms having higher productivity. This discrepancy in findings suggests that the  
88 relationship between farm size and efficiency depends on the socio-economic conditions and the  
89 specific crop studied.

90 In contrast, the literature on land fragmentation is more consistent. Wang et al. (2021) in China,  
91 Oyebanjo (2023) in Nigeria, Eder (2025) in Austria and Tsaiyu (2025) in Taiwan have  
92 independently shown in their studies that land fragmentation leads to increased labor costs,  
93 reduced access to mechanization services, and consequently, reduced crop yields and efficiency.  
94 However, some studies have reported different findings. A study by Zhou et al., (2024) in southern  
95 China showed that the relationship between land fragmentation and agricultural technical  
96 efficiency is U-shaped; such that at low levels of fragmentation, increasing the number of plots  
97 reduces efficiency due to increased management costs, but at higher levels it leads to improved  
98 efficiency through increased crop diversity and reduced production risk. The study by Olarinre and  
99 Omonona (2018) also showed that land fragmentation had a positive and significant impact on the  
100 productivity of rice farmers in Nigeria. This may be due to differences in the definition of  
101 fragmentation or local conditions. However, the literature generally shows that land fragmentation,  
102 especially for input-intensive crops such as rice and tomatoes, is a major obstacle to the  
103 development of scalable agriculture.

104 A review of the studies showed that despite the extensive literature, there is a significant research  
105 gap; so far, no detailed study has been conducted on the impact of small-scale and fragmented  
106 agricultural land on production and technical efficiency across farms of different scales in Iran.  
107 Given that Kamyaran County is recognized as a major hub for tomato production in the North  
108 West part of Iran with agricultural lands characterized by considerable diversity in size and high  
109 levels of fragmentation, this study aims to fill this research gap with an emphasis on land  
110 integration management in this region.

111

## 112 **MATERIALS AND METHODS**

113 The study area is Kamyaran County, located in Kurdistan province, Iran. Covering an area of  
114 1,852 square kilometers, Kamyaran lies in the southern part of the province at 46°55' E longitude  
115 and 34°48' N latitude, with an average elevation of 1,340 meters above sea level. The total  
116 population of the county is approximately 102,856 people. Kamyaran County comprises two cities  
117 (Kamyaran and Muchesh), two districts (Central and Muchesh), seven rural districts, 144 inhabited  
118 villages, and 20 uninhabited villages. The region has a semi-arid climate, with average annual  
119 precipitation of about 450 millimeters. The maximum recorded temperature is 36°C, while the  
120 minimum can drop to -15°C (Statistical Yearbook of Kurdistan Province, 2022).

121 The statistical population comprised 300 active tomato farmers in Kamyaran County. To ensure  
122 representativeness and minimize selection bias, a simple random sampling approach was  
123 employed, providing each farmer with an equal probability of inclusion. The required sample size  
124 was calculated using Cochran's (1977) formula for simple random sampling:

$$130 \quad n = \frac{Nz^2p(1-p)}{d^2(N-1) + z^2p(1-p)}$$

125 where  $n$  denotes the sample size,  $N$  is the population size,  $z$  represents the critical value of the  
126 standard normal distribution,  $p$  is the estimated population proportion, and  $d$  is the margin of error.  
127 Assuming a 95% confidence level ( $z = 1.96$ ), maximum variability ( $p = 0.5$ ), and a 5% margin of  
128 error, the minimum required sample size was calculated to be 169 farmers. To enhance the  
129 reliability and precision of the estimates, a total of 200 farmers were ultimately surveyed.

### 131 132 **Empirical Model**

133 In general, there are two distinct approaches for measuring efficiency in a production unit: data  
134 envelopment analysis (DEA) and stochastic frontier analysis (SFA). The stochastic frontier model,  
135 as a parametric method, enables the separation of technical inefficiency from random shocks and  
136 measurement errors. Given the stochastic nature of agricultural activities and the presence of  
137 factors beyond the producer's control, the stochastic frontier approach was considered more  
138 appropriate for the present study.

139 Within the framework of the stochastic frontier production model, the frontier function  
140 represents the highest attainable output corresponding to a specific combination of inputs. Any  
141 decision-making unit at this maximum level is considered to be technically perfect, and other units  
142 will have levels of technical inefficiency depending on how far they are from this production  
143 frontier. The stochastic frontier production model is typically expressed by the following  
144 functional equation:

$$145 \quad y_i = f(X_i, \beta) \exp(\varepsilon_i) \quad i=1,2,\dots,N \quad (1)$$

146 In this specification,  $y_i$  indicates the output level for the  $i$ th farm,  $X_i$  denotes the input vector  
147 associated with  $i$ th farm,  $\beta$  represents the parameter vector to be estimated, and  $\varepsilon_i$  refers to the  
composite error term comprising two distinct components.

$$\varepsilon_i = V_i + U_i \quad (2)$$

148  $V_i$  represents a symmetric random error, which is assumed to be normally distributed with a mean  
 149 of zero and a constant variance.  $U_i$  is a non-negative error term to calculate the inefficiency of  
 150 farm  $i$ th (Workneh and Kumar, 2023). To determine the technical efficiency, the parameter  $\gamma$  is  
 151 defined as follows:

$$\gamma = \frac{\sigma_u^2}{(\sigma_v^2 + \sigma_u^2)} \quad (3)$$

152 In this context,  $\gamma$  is defined as the ratio of the variance of the inefficiency component to the total  
 153 variance, and its numerical value lies between zero and one. If  $\gamma = 0$ , it implies that technical  
 154 inefficiency can be attributed to a set of explanatory variables which are hypothetically associated  
 155 with managerial factors, and as a result, the estimation of technical efficiency becomes unfeasible.  
 156 Under this condition, the ordinary least squares method is considered more appropriate than the  
 157 maximum likelihood estimation (MLE) approach. Conversely, when  $\gamma > 0$ , it indicates the presence  
 158 of inefficiency, and the model parameters should then be estimated using the maximum likelihood  
 159 method (Ji et al., 2023; Zhou et al., 2024). In the current study, the stochastic frontier production  
 160 function was estimated, with its empirical specification presented as follows:

$$\ln(Y) = \beta_0 + \beta_M \ln(M) + \beta_L \ln(L) + \beta_F \ln(F) + \beta_H \ln(H) + \beta_P \ln(P) + \beta_C \ln(C) \quad (4)$$

$$+ + \beta_A \ln(A) + \beta_G \ln(G) + V_{it} + U_{it}$$

161 Here,  $Y$  represents the production of tomato (in kilograms). The explanatory variables  $M$ ,  $L$ ,  $F$ ,  
 162  $H$ ,  $P$ ,  $C$ ,  $A$  and  $G$  respectively denote: machinery input (in hours), labor input (in person-days),  
 163 chemical fertilizers (including phosphate, potash, and urea) (in kilograms), organic fertilizer (in  
 164 tons), liquid pesticides (including herbicides and insecticides) (in liters), fungicides (in kilograms),  
 165 cultivated area (in thousand square meters), and the number of tomato cultivation plots.

166 The term  $V_i$  captures random variation in output arising from factors beyond the control of the  
 167 producer, while  $U_i$  is included in the model to represent technical inefficiency. In this study, the  
 168 effect of age, agricultural work experience, and education on inefficiency has been investigated.  
 169 Following the estimation of the stochastic frontier production function and the calculation of  
 170 technical efficiency, farms were classified based on land size using Dalenius and Hodges (1959)  
 171 stratification method to analyze efficiency across different farm size categories (Zimmer et al.,  
 172 2013).

173 This study is applied in nature with respect to its objectives and employs a field-based data  
 174 collection approach. Cross-section Data were collected for the agricultural year 2023-24 via  
 175 structured interviews and questionnaire administration. The collected data were subsequently  
 176 analyzed using STATA MP17, SPSS 16, and Excel 2016 softwares.

177  
 178 **RESULTS AND DISCUSSION**

179 According to the descriptive statistics related to the general characteristics of farmers, the  
 180 average age of the respondents was 45.8 years. The average number of years engaged in  
 181 agricultural activities particularly tomato cultivation was 21.5 years. These findings suggest that  
 182 farmers possess a relatively high level of experience and skill in agriculture and specifically in  
 183 tomato cultivation. The majority of respondents (77 percent) had an educational level equivalent  
 184 to diploma or lower. Furthermore, the results indicated that, 48.5 percent of farmers cultivated  
 185 tomatoes on a single plot, while 51.5 percent cultivated on multiple plots. This showed the  
 186 fragmented nature of landholdings under tomato cultivation in the studied region.

187 Based on the Dalenius and Hodges (1959) stratification method, farms were categorized into 3  
 188 groups according to land size: small, medium, and large holdings. Among the surveyed farmers,  
 189 120 individuals (60 percent) cultivated tomatoes on small-scale plots (5,000 square meters or less),  
 190 43 farmers (21.5 percent) operated on medium-sized plots (between 5,000 and 10,000 square  
 191 meters), and 37 farmers (18.5 percent) cultivated on large plots (greater than 10,000 square  
 192 meters). The results indicate that the majority of tomato farms in the study area are small and  
 193 fragmented in scale (see Table 1).

194  
 195 **Table 1.** The classification of tomato cultivated area in the study sample using the Dalenius and  
 196 Hodges stratification method

| Description        | Range (thousand square meters) | Absolute Frequency | Relative (percent) | Frequency |
|--------------------|--------------------------------|--------------------|--------------------|-----------|
| small-scale plots  | $X \leq 5$                     | 120                | 60                 |           |
| medium-sized plots | $5 < X \leq 10$                | 43                 | 21.5               |           |
| Large-sized plots  | $X > 10$                       | 37                 | 18.5               |           |

197  
 198 In order to estimate the tomato production function, four functional forms transcendental,  
 199 translog, Cobb–Douglas, and generalized quadratic were evaluated using various criteria and  
 200 statistical tests.

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**Table 2.** Statistics from the estimation of production functions.

| Description                | Transcendental | Translog        | Cobb-Douglas    | Generalized quadratic |
|----------------------------|----------------|-----------------|-----------------|-----------------------|
| Percentage of significance | 31.8           | 32.5            | 50              | 34.2                  |
| R <sup>2</sup>             | 0.926          | 0.937           | 0.926           | 0.986                 |
| Adjusted R <sup>2</sup>    | 0.923          | 0.932           | 0.926           | 0.985                 |
| F                          | 397.87 (0.000) | 210.077 (0.000) | 312.435 (0.000) | 1007.529 (0.000)      |
| Breusch-Pagan              | -1.299 (0.99)  | -1.139 (0.98)   | -0.904 (0.99)   | 0.406 (0.99)          |
| DW                         | 1.943          | 2.008           | 2.043           | 2.008                 |
| Kolmogorov-Smirnov         | 0.053 (0.200)  | 0.065 (0.400)   | 0.046 (0.200)   | 0.192 (0.000)         |
| VIF                        | 22.884         | 780.023         | 3.205           | 742.187               |

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According to the results reported in Table 2, the Cobb–Douglas functional form was selected as the preferred specification. This choice was based on the statistical significance of 7 out of the 14 estimated coefficients, a coefficient of determination exceeding 90 percent, a statistically significant F-statistic, and the absence of violations of the classical regression assumptions. Accordingly, the Cobb–Douglas production function was also employed in estimating the stochastic frontier production function.

**Table 3.** Results of estimating the stochastic frontier production function.

| Variable                     | Variable symbol                     | Coefficient           | Std. Error                | Prob. |
|------------------------------|-------------------------------------|-----------------------|---------------------------|-------|
| Cons                         | Cons                                | 8.778                 | 0.277                     | 0.000 |
| Machinery                    | Ln(M)                               | 0.049                 | 0.057                     | 0.389 |
| Labor                        | Ln(L)                               | 0.239                 | 0.071                     | 0.001 |
| Organic fertilizer           | Ln(H)                               | -0.005                | -0.006                    | 0.408 |
| Chemical fertilizer          | Ln(F)                               | -0.028                | 0.051                     | 0.577 |
| Liquid pesticides            | Ln(P)                               | -0.015                | 0.010                     | 0.160 |
| Fungicide                    | Ln(C)                               | -0.025                | 0.013                     | 0.052 |
| Cultivated area              | Ln(A)                               | 0.832                 | 0.071                     | 0.000 |
| Number of plots              | Ln(G)                               | -0.092                | 0.053                     | 0.083 |
| Age                          | Ln(O)                               | 2.669                 | 0.945                     | 0.005 |
| Agricultural work experience | Ln(E)                               | -1.219                | 0.312                     | 0.000 |
| Education level              | Ln(K)                               | -0.791                | 0.445                     | 0.075 |
|                              | Log Likelihood                      | -19.192               |                           |       |
|                              | $\sigma^2v$                         | 0.0163                |                           |       |
|                              | $\sigma^2u$                         | 0.168                 |                           |       |
|                              | $\sigma^2 = \sigma^2v + \sigma^2u$  | 0.184                 |                           | 0.000 |
|                              | $\Gamma$                            | 0.911                 |                           | 0.000 |
|                              | Likelihood Ratio Test (LRT)         | 23.58                 |                           | 0.000 |
|                              | Average technical efficiency: 0.722 | Maximum efficiency: 1 | Minimum efficiency: 0.104 |       |

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Source: Research findings

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According to the results in Table 3, labor has a positive and significant effect on production at the 99 percent confidence level. In fact, with a 1 percent increase in labor use, production increased

215 by 0.239 percent. Labor contributes to improved management across different stages of  
216 production, which can enhance productivity, reduce losses, and improve the quality of the product.

217 This result is consistent with the findings of Ayen et al. (2025), Lestari et al. (2024), Younas et al.  
218 (2024), and Oladele et al. (2024).

219 According to the estimated coefficients, a 1% increase in fungicide application is associated with  
220 a 0.025% decrease in tomato production. Field data indicated that Ridomil fungicide, as the most  
221 commonly used fungicide in the region, was applied by the majority of farmers. The observed  
222 average application rate (1.98 kg/ha) falls within the internationally recommended range for this  
223 fungicide in tomato cultivation (approximately 2–2.5 kg/ha). The observed negative effect may be  
224 attributed to factors such as application of the fungicide at inappropriate times, mismatch between  
225 the fungicide type and the causal pathogen, or inefficient management of input use. Among the  
226 inputs, cultivated area had the most positive and significant impact on tomato production, so that  
227 for every 1 percent increase in cultivated area, tomato production increased by 0.832 percent.  
228 Although this elasticity is less than one, indicating diminishing marginal returns to land; larger  
229 farms benefit from better access to machinery, technology, and specialized labor, which enhance  
230 management capacity. These findings support policies promoting land consolidation not for  
231 increasing yield per hectare, but for enabling more efficient resource use and adoption of modern  
232 practices, consistent with Akbar et al. (2024), Bendjouad (2023), Shafiwu et al. (2022), Ngango  
233 and Hong (2022), and Alizadeh et al. (2019).

234 The number of plots under tomato cultivation had a negative effect on production, so that a 1  
235 percent increase in this variable led to a 0.092 percent decrease in production. In fact, as the number  
236 of plots under cultivation increases, production costs increase and farm management becomes  
237 more difficult, so land fragmentation can act as a structural barrier to increased production. This  
238 result is in line with the results of Wang et al (2021), Ashrit (2022), and Lu et al. (2018) who  
239 demonstrated that land fragmentation increases production costs and reduces production.

240 However, the coefficient of machinery, was not statistically significant; In several stochastic  
241 frontier analyses, machinery inputs have similarly exhibited positive but statistically insignificant  
242 coefficients. For instance, Bai et al. (2019) and Ifegwu and Ajetomobi (2018) reported non-  
243 significant positive effects of machinery on agricultural output, reflecting limited marginal returns  
244 under prevailing smallholder farming conditions which consistent with the findings of this study.

245 Also, the coefficients for organic fertilizer, chemical fertilizer, and liquid pesticides were negative

246 but statistically insignificant, a pattern observed in several efficiency studies (Ji et al., 2023;  
247 Kerorsa, 2025; Hardiyanti et al., 2022). As Mohamed and Bakr (2025) note, such results often  
248 reflect excessive or misaligned agrochemical use, which can harm soil health and reduce yields  
249 despite theoretical expectations.

250 The gamma ( $\gamma$ ) parameter, which represents the share of technical inefficiency in the total variance,  
251 is estimated at 0.911 and is statistically significant at the 1% level. This value indicates that  
252 approximately 91.1% of the total variation in the composite error term is attributable to technical  
253 inefficiency, while only a small proportion is due to random shocks and factors beyond the control  
254 of producers. Therefore, differences in output levels across farms are largely explained by  
255 variations in their technical efficiency.

256 Furthermore, the likelihood ratio test ( $LRT = 23.58$ ) is statistically significant at the 1% level,  
257 leading to the rejection of the null hypothesis of no technical inefficiency. This finding confirms  
258 that the stochastic frontier model is more appropriate than the conventional ordinary least squares  
259 (OLS) regression model. According to the results of the stochastic frontier Cobb-Douglas  
260 production function, age has a positive effect on technical inefficiency among tomato producers at  
261 the 99 percent confidence level. In other words, as age increases, technical inefficiency tends to  
262 rise. This may be attributed to older farmers being less inclined to adopt modern technologies or  
263 to alter traditional farming practices. Education has a negative effect on technical inefficiency  
264 among tomato producers at the 90 percent confidence level, meaning that higher levels of  
265 education are associated with lower inefficiency. Farmers with higher educational attainment are  
266 likely to possess better analytical skills, greater capacity to adopt modern technologies, and  
267 enhanced ability to optimize agricultural processes, all of which contribute to improved efficiency  
268 and reduced technical inefficiency. This result is in line with the results of Tanursaz et al., (2021)  
269 and Ghasemi et al., (2025). Farming experience also has a negative effect on technical inefficiency  
270 among tomato producers, indicating that increased experience leads to a reduction in technical  
271 inefficiency. This result is consistent with the findings reported by Tanursaz et al., (2021) and  
272 Kazmi Shabanzade Aflaki et al., (2025).

273 As the results demonstrate, the average technical efficiency of tomato production in the studied  
274 sample is 72.2 percent, indicating a relatively satisfactory performance among the tomato farmers.  
275 This means that farmers can reduce their input usage by approximately 28 percent without any loss  
276 in production. Sadozai et al. (2025) reported a technical efficiency level of 78 percent for tomato

277 production in the Bajaur District of Khyber Pakhtunkhwa. In another study by Hassan shahi  
 278 (2019), 81 percent of producers in Arsanjan county had technical efficiency levels ranging between  
 279 80 percent and 100 percent. In contrast, Mwangi et al. (2020) reported a much lower average  
 280 technical efficiency of 39.55 percent in Kirinyaga county. Given that the maximum observed  
 281 technical efficiency among tomato producers was 1 and the minimum was 0.104, there is a  
 282 substantial variation (0.9) in efficiency across the surveyed units. Following the estimation of  
 283 technical efficiency and classification of farms using the Dalenius Hodges method, the average  
 284 technical efficiency across different farm sizes was examined. The results revealed a significant  
 285 positive relationship between farm size and technical efficiency. Specifically, tomato producers  
 286 operating on larger plots exhibited higher average technical efficiency compared to those farming  
 287 on medium- and small-sized plots. These results align with the findings reported by Begum et al.  
 288 (2023), Anang et al. (2016), and Kenari et al. (2020), but contrast with the study by Mwangi et al.  
 289 (2020), which reported an inverse relationship between farm size and efficiency.

290 **Table 4.** Technical efficiency of tomato farmers in different sized fields.

| Description    | Amount of technical efficiency |                   |                  |
|----------------|--------------------------------|-------------------|------------------|
|                | Large-sized land               | Medium-sized land | Small-sized land |
| <b>Average</b> | 0.808                          | 0.745             | 0.687            |
| <b>Maximum</b> | 1                              | 0.889             | 0.952            |
| <b>Minimum</b> | 0.584                          | 0.411             | 0.104            |

291 Source: Research findings.

292  
 293 **Returns to Scale**

294 Table 5 presents the estimated returns to scale, reflecting the proportional change in output  
 295 resulting from a simultaneous proportional change in all production inputs. Within the Cobb–  
 296 Douglas production framework, the scale elasticity is obtained by summing the estimated output  
 297 elasticities of all inputs. The estimated returns to scale coefficient (0.954) suggests that production  
 298 operates close to constant returns to scale. This finding indicates that increasing all inputs  
 299 simultaneously leads to an almost proportional increase in output. Therefore, while expansion of  
 300 cultivated area contributes positively to production, the overall production structure appears to be  
 301 operating near its optimal scale.

302 **Table5.** Returns to Scale.

|                         | Coefficient | Std. err. | Prob. |
|-------------------------|-------------|-----------|-------|
| <b>Returns to Scale</b> | 0.954       | 0.049     | 0.000 |

303 Source: Research findings.

304 Based on the theoretical framework and review of the literature, the effects of production inputs,  
 305 socio-economic characteristics of farmers, cultivated area, and the number of cultivated plots on  
 306 the technical efficiency of tomato producers were examined using 3 functional forms linear, semi-  
 307 logarithmic, and Cobb-Douglas along with various evaluation criteria and statistical tests.

308 **Table 6.** Statistics from estimating different functional forms.

| Description                | Linear           | semi-logarithmic | Cobb-Douglas    |
|----------------------------|------------------|------------------|-----------------|
| Percentage of significance | 42.85            | 42.85            | 42.85           |
| R <sup>2</sup>             | 0.161            | 0.191            | 0.159           |
| Adjusted R <sup>2</sup>    | 0.135            | 0.166            | 0.132           |
| F                          | 6.149 (0.000)    | 7.546 (0.000)    | 6.032 (0.000)   |
| Breusch-Pagan              | -1.593 (0.99)    | -0.365 (0.99)    | -0.019 (0.99)   |
| DW                         | 2.134            | 2.013            | 2.060           |
| Kolmogorov-Smirnov         | 0.041<br>(0.200) | 0.46<br>(0.200)  | 0.48<br>(0.200) |
| VIF                        | 7.213            | 5.419            | 4.189           |

309 Source: Research findings.

310 According to the results presented in Table 6, none of the 3 estimated functional forms violated  
 311 the classical assumptions. In all 3 models linear, semi-logarithmic, and Cobb-Douglas, 42.85  
 312 percent of the coefficients were statistically significant at the 5 percent level. The coefficient of  
 313 determination (R<sup>2</sup>) and the adjusted R<sup>2</sup> were approximately 19 percent for the semi-logarithmic  
 314 model, and around 16 percent for both the linear and Cobb-Douglas models. In all 3 models, the  
 315 F-statistic confirmed the overall statistical significance of the regression. Based on the evaluation  
 316 criteria and statistical assumptions, the semi-logarithmic functional form was identified as the most  
 317 appropriate specification.

318 **Table 7.** Results of estimating the semi-logarithmic technical efficiency function.

| Variable                     | Variable symbol | Coefficient  | Std. Error            | Prob.    |
|------------------------------|-----------------|--------------|-----------------------|----------|
| Machinery                    | Ln(M)           | 0.027        | 0.036                 | 0.453    |
| Labor                        | Ln(L)           | 0.047        | 0.013                 | 0.000    |
| Organic fertilizer           | Ln(H)           | -0.001       | 0.004                 | 0.838    |
| Chemical fertilizer          | Ln(F)           | -0.004       | 0.029                 | 0.891    |
| Liquid pesticides            | Ln(P)           | -0.001       | 0.006                 | 0.920    |
| Fungicide                    | Ln(C)           | -0.022       | 0.008                 | 0.006    |
| Cultivated area              | Ln(A)           | 0.029        | 0.039                 | 0.467    |
| Number of irrigation events  | Ln(I)           | 0.230        | 0.079                 | 0.004    |
| Number of plots              | Ln(G)           | -0.003       | 0.033                 | 0.928    |
| Age                          | Ln(O)           | -0.216       | 0.071                 | 0.003    |
| Agricultural work experience | Ln(E)           | 0.061        | 0.028                 | 0.027    |
| Education level              | Ln(K)           | 0.026        | 0.036                 | 0.408    |
| Seed type                    | S               | 0.069        | 0.026                 | 0.008    |
| Cons                         | Cons            | 0.417        | 0.454                 | 0.360    |
|                              |                 | F=7.546(000) | R <sup>2</sup> =0.191 | DW=2.013 |

319 Source: Research findings.

320 As indicated by the results presented in Table 7, the F-statistic confirms the overall significance  
321 of the model. The coefficient of determination for the technical efficiency model is 0.19. Although  
322 this value appears relatively low, such magnitudes are common in cross-sectional farm-level  
323 studies, where efficiency is influenced by multiple unobserved factors. Variables such as climatic  
324 variability, access to extension services, and farmers' managerial capabilities, which were not  
325 directly observable in the available data, may explain part of the unexplained variation. These  
326 findings are consistent with the results reported by Hassan Shahi (2019).

327 Based on the results, the coefficient of labor was 0.047 and was significant at the 1% level,  
328 indicating that farmers who use more labor have higher technical efficiency. In tomato production,  
329 which is a labor-intensive, time-sensitive crop that requires precise operations in the planting,  
330 maintenance, and harvesting stages, labor plays a key role in timely implementation of agricultural  
331 operations, better farm management, and optimal use of inputs such as fertilizer, pesticides, and  
332 water. Therefore, increasing the efficient labor force enhances input coordination and improves the  
333 technical efficiency of production units. This finding is consistent with the results of the study by  
334 Workneh et al. (2023) who stated that labor has a positive effect on farmers' efficiency.

335 Furthermore, the coefficient of number of irrigation events is 0.230 and statistically significant  
336 at the 1% level, indicating that this factor has the greatest effect on the technical efficiency of  
337 tomato production among all inputs. Since tomato is a crop sensitive to moisture stress and water  
338 supply timing, appropriately increasing and scheduling irrigation events improves plant growth  
339 and yield, more efficient use of other inputs, and ultimately increases technical efficiency. This  
340 result is consistent with the empirical evidence of studies by Morais et al., (2021), Chand and  
341 Kishore (2021) and Kalli et al. (2024), which show that access to irrigation and its effective  
342 management increase the efficiency of production units.

343 The coefficient of the variable of fungicide use is -0.022 and is significant at the 1% level,  
344 indicating that higher consumption of this input is associated with a decrease in the technical  
345 efficiency of tomato production. dummy variable for seedling type (assigned 0 for farmers who  
346 used seeds and 1 for those who used transplants) exhibited a positive and statistically significant  
347 effect on technical efficiency. Farmers who used seedlings (transplants) demonstrated 0.069 units'  
348 higher technical efficiency compared to those who used seeds.

349 Among the socio-economic variables, the age of the farmer had a significant negative effect on  
350 the technical efficiency with a coefficient of -0.216. This negative effect could be due to the lower

351 willingness of older farmers to adopt new technologies and optimal farm management practices;  
352 this finding is consistent with the results of the study by Seok et al., (2018) and Liu et al., (2019).  
353 In contrast, the agricultural work experience variable with a coefficient of 0.061 and a significance  
354 level of 5% led to an increase in the production efficiency, which could be due to the farmer's  
355 higher ability to manage resources and carry out agricultural operations. This finding is also in line  
356 with the results reported by Debebe et al., (2015), which found that increasing experience leads to  
357 an increase in the level of technical efficiency of farmers.

358 Other variables, including machinery, chemical and organic fertilizers, liquid pesticides, marital  
359 status, education, cultivated area, and number of plots under cultivation were not statistically  
360 significant; therefore, based on the results of this model, the significant effect of these variables  
361 on the technical efficiency of tomato farmers in Kamyaran County cannot be confirmed. The lack  
362 of statistical significance for these variables indicates that within the sample data and by  
363 controlling for other factors, their variations did not directly lead to a significant difference in  
364 technical efficiency. However, the signs of the coefficients for cultivated area and number of plots  
365 under cultivation are consistent with the theoretical foundations and the results obtained from the  
366 stochastic frontier production function; so that increasing the cultivated area has a positive effect  
367 and increasing the number of plots has a negative effect on technical efficiency.

368

## 369 **CONCLUSIONS**

370 In recent years, due to the increased demand for agricultural products and limited resources,  
371 improving technical efficiency in the production of strategic crops has become essential.  
372 Understanding the precise factors affecting production quantity and efficiency can pave the way  
373 for enhancing productivity and optimizing the use of inputs. In this regard, the present study  
374 investigates the economic evaluation of technical efficiency among tomato farmers in Kamyaran  
375 County, with an emphasis on the role of farm size and integrated land management. To assess the  
376 technical efficiency of tomato farmers, a stochastic frontier production function with a Cobb-  
377 Douglas specification was utilized. Additionally, to investigate the factors affecting technical  
378 efficiency, 3 functional forms linear, semi-logarithmic, and Cobb-Douglas were examined. Based  
379 on various criteria and statistical tests, the semi-logarithmic form was selected as the appropriate  
380 model. The findings of the stochastic frontier production function showed that the cultivated area  
381 has the strongest positive effect on production. Also, the number of plots under cultivation, as an

382 indicator of land fragmentation, showed a negative and significant effect on production, reflecting  
383 higher managerial costs and reduced efficiency in input utilization on fragmented farms. Among  
384 the inputs, labor had a positive and significant effect on production, while fungicides had a  
385 negative effect. These results indicate that inappropriate land structure and improper management  
386 of inputs can act as significant constraints to enhancing agricultural productivity.

387 The results also showed that the technical efficiency of tomato production in Kamyaran County is  
388 significantly affected by both production inputs and socio-economic characteristics of farmers.  
389 Specifically, labor, number of irrigation events, seed type, and agricultural work experience had a  
390 positive and significant effect on technical efficiency, while fungicide use and farmer age had a  
391 negative effect on technical efficiency. Although the effects of cultivated area and number of plots  
392 in the technical efficiency model were not statistically significant, the signs of their coefficients  
393 are consistent with the theoretical foundations and results of the stochastic frontier production  
394 function. In addition, descriptive analysis of technical efficiency based on farm size showed that  
395 the average technical efficiency in large farms (0.808) is higher than that of medium farms (0.745)  
396 and small farms (0.687). This finding confirms that farm size indirectly affects the improvement  
397 of technical efficiency by reducing management constraints and facilitating the use of technology  
398 and inputs.

399 Based on the findings, agricultural policies should focus on improving the technical efficiency of  
400 tomato production through effective input management and optimization of farm operations.

401 Given the positive and significant impact of number of irrigation events on efficiency, designing  
402 extension programs to educate farmers on optimal irrigation timing and appropriate water  
403 application rates can increase water productivity and the efficiency of other inputs. Additionally,  
404 educating farmers on the appropriate timing of pesticide application, improving input  
405 management, and using expert supervision can help reduce the negative effects of these inputs on  
406 technical efficiency. Furthermore, promoting the use of seedlings (compared to conventional  
407 seeds) among farmers, which had a positive and significant impact on efficiency in this study, is  
408 recommended.

409 Considering the negative effect of age and the positive effect of agricultural work experience on  
410 the level of technical efficiency, it is suggested that while taking advantage of the experience of  
411 experienced farmers, policies should encourage the active participation of young people in  
412 agriculture and employ them in extension and training programs, production cooperatives, and

413 farm-based activities. On the other hand, considering the negative effect of land fragmentation on  
414 production and the higher technical efficiency observed on large farms, gradual and voluntary  
415 implementation of land consolidation plans is recommended as a structural strategy in the study  
416 area. Such initiatives should be carried out by building mutual understanding, gaining the trust of  
417 local communities, and engaging local leaders. This can be accomplished by clearly  
418 communicating the benefits of consolidation through educational workshops and organizing field  
419 visits to successful projects in which the integration plan has been implemented. Also, in order to  
420 solve the problem of smallholdings and fragmentation of farms, solutions such as designing and  
421 drafting new legal laws to prevent land fragmentation, creating technically and economically  
422 suitable plots, voluntary exchange of plots, cooperative farming, and land consolidation  
423 management are suggested.

424

#### 425 LIMITATIONS

426 It should be noted that our analysis captures only the structural dimension of integrated land  
427 management. Broader ecological, institutional, and participatory aspects of ILM such as soil  
428 conservation practices, water governance, or community-based land use planning are not measured  
429 in this study due to data limitations. Also, a potential limitation of the two-stage approach is the  
430 possible presence of generated regressor bias, as the technical efficiency scores used in the second-  
431 stage regression are estimated rather than observed variables. This may affect the standard errors  
432 and statistical inference in the efficiency determinants model. While this method is widely applied  
433 in empirical studies for its flexibility, the results of the second-stage analysis should be interpreted  
434 with caution.

435

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567

568 **کارایی فنی تولید گوجه فرنگی در شهرستان کامیاران با تأکید بر استراتژی مدیریت یکپارچه زمین**

569 **فریده نامداری سرکشمیری، حامد قادرزاده، و پریسا علیزاده**

570

**چکیده**

571 کارایی پایین تولید و پراکندگی زمین دو چالش اساسی پیش روی بخش کشاورزی در ایران هستند. با توجه به اهمیت گوجه فرنگی  
572 و جایگاه ایران در تولید آن، این مطالعه کارایی فنی کشاورزان گوجه فرنگی در شهرستان کامیاران، استان کردستان، با تأکید  
573 بر مدیریت یکپارچه زمین را ارزیابی می‌کند. داده‌ها از ۲۰۰۰ کشاورز گوجه فرنگی‌کار در سال زراعی ۲۰۲۳-۲۰۲۴ از  
574 طریق نمونه‌گیری تصادفی ساده جمع‌آوری شده است. برای برآورد کارایی فنی، از تحلیل مرزی تصادفی مبتنی بر فرم کاب-  
575 داگلاس استفاده شده است. نتایج نشان داد که نیروی کار، تعداد دفعات آبیاری و سطح زیرکشت اثر مثبت و معنادار، و مصرف  
576 سموم شیمیایی اثر منفی و معناداری بر تولید و کارایی فنی داشته است. تعداد قطعات زیرکشت به‌عنوان شاخصی از پراکندگی  
577 اراضی، اثر منفی و معناداری بر میزان تولید گوجه فرنگی داشت که بیانگر افزایش هزینه‌های مدیریتی و کاهش کارایی  
578 استفاده از نهاده‌ها در مزارع پراکنده است. اگرچه اثر سطح زیرکشت و تعداد قطعات در تابع کارایی فنی از نظر آماری  
579 معنی‌دار نبود، اما جهت ضرایب آن‌ها با مبانی نظری و نتایج تابع تولید سازگار بوده و تحلیل توزیع کارایی فنی حاکی از آن  
580 است که میانگین کارایی فنی در مزارع با اندازه بزرگ به‌طور قابل‌ملاحظه‌ای بالاتر از مزارع متوسط و خرد است. سن  
581 کشاورزان اثر منفی و تجربه کاری اثر مثبت و معناداری بر کارایی فنی داشته است. بر اساس نتایج، به منظور ارتقای کارایی  
582 فنی، مدیریت بهینه مصرف نهاده‌ها از طریق آموزش‌های هدفمند، اجرای سیاست‌های یکپارچه‌سازی و کشاورزی مشارکتی  
583 و بهبود ساختار مدیریت مزارع توصیه می‌شود.